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Please visit our booth at the CALSAGA Trade Show to visit with a TEAM representative about how we can help your company reach new levels of success. We look forward to discussing our diverse line of solutions with you.



The 2006 CALSAGA Board of Directors: Candidate Statements

Elections for the 2006 Board of Directors follow separate procedures for the Executive Committee (the President, Vice President North, Vice President South, Secretary, and Treasurer) and for the eight regional directors.

Executive Committee Elections

Only company members (PPOs and PST-Fs) may vote for members of the Executive Committee. You should have already received your ballot. You can use this ballot to vote by mail or fax if you are not planning to attend the Annual Conference. Ballots by mail or fax must be received at the CALSAGA office in Sacramento by 5:00 PM on Monday, October 10. After this date, the CALSAGA staff will be in Las Vegas preparing for the Annual Conference and not able to receive your ballot.

If you are planning on attending the Annual Conference, you do not need to vote in advance, as you will be able to hear the candidates speak and then vote at the conference. For the five Executive Committee positions, balloting remains open until 10:00 AM on Friday, October 14, at the Annual Conference.

Regional Elections

You should have also received your ballot for your nominated Regional Director candidate(s). All members of CALSAGA may vote for a Regional Director, but only company members may run.

The by-laws direct Regional Directors to be elected ahead of the Annual Conference. Therefore, whether you are planning to attend the Annual Conference in person or not, you must mail or fax your Regional Director ballot to the CALSAGA office, so that it is received by 5:00 PM on October 10. There will be no balloting for Regional Directors at the Conference itself, though you may turn in ballots in Las Vegas through the close of business on Wednesday, October 12.

Following are the candidates statement for the varying positions. Each candidate was given the opportunity to communicate their positions and statements of qualifications

for office. They appear below, unedited. If we did not receive a statement from a candidate, we have so indicated.

This year, the by laws were amended so that, if any region of CALSAGA contains a disproportionate number of members, that region may be able to elect more than one regional director. Pursuant to these bylaws, Region 5 (Los Angeles, Ventura and Santa Barbara) will elect two candidates. Voters in this region may make up to two candidates, and the top two vote-getters will be elected.

Each candidate was also given contact info for their eligible electors, and you may hear from the candidates directly.

If you have any questions about ballot procedures, contact us.

STATEMENT BY MARK MILLER, SECURITAS SECURITY SERVICES

CANDIDATE FOR PRESIDENT

During the past two years I have had the honor of serving as the Vice President-Southern California for CALSAGA. This has been a time of tremendous progress and change for CALSAGA and the California security industry. We are now a highly organized, focused and energized group. CALSAGA is growing rapidly and has its largest membership ever. The members of CALSAGA are making positive changes in the industry by improving officer screening and training, among other things. Over the past two years our many volunteers have been busy. Our legislative committee is playing a key role in public safety by sponsoring legislation requiring all uniformed proprietary security officers to pass criminal checks. Additionally, our political action committees have raised money and contributed to legislators supporting public-safety and business-friendly initiatives.

Looking towards 2006, we will continue to focus on growing our membership. This will create greater influence in Sacramento where decisions dramatically impact our profession and those we serve. CALSAGA will continue pursuing legis-

lation necessary to secure our profession, businesses and public safety. In addition, we will continue to strive to increase participation in the CALSAGA AB 2880 training and database certification process supporting security guard education. We will expand our products and services to bring you the resources you need, including a client referral network, training, legal updates, seminars, affinity programs and more.

I have served in the contract security industry for over fourteen years and I am committed to advocating for this important profession. I am proud of my association with CALSAGA. I believe this organization serves a unique function that continues to improve standards. If elected President, I pledge to conduct business with honor and integrity, and lead this important organization in a manner that best serves the members and the security industry.

Thank you for considering this message.

STATEMENT BY DAVID TRAVERS, GUARDIAN SECURITY AGENCY

CANDIDATE FOR VICE PRESIDENT NORTH

I am running once again for the office of Northern California Vice-President. As a founding member of CALSAGA, I have served on the Board since its inception and have served on many committees as well as the BSIS Chief's Policy Advisory Board.

I have continually endeavored to make sure the voice of the small, independent business owner is heard at Board Meetings, BSIS and the Capitol. I've worked to see that legislation is conducive to the industry's needs or is defeated. I met with legislators, administrators and staff regarding issues concerning our industry and testified on potential legislation. As new issues arise, it is important small businesses are represented regarding what is practical and feasible for them.

I would like to continue serving on the Board because I believe we need someone with knowledge of the system, experience, and connections serving in that position. Further we need someone who will dedicate the time necessary to make our

voice heard. The voice of the small business owner/operator must be heard loudly in CALSAGA as it continues to grow. I have been that voice and wish to continue being your voice. I have been able to establish a reputation as a passionate advocate for our industry who can favorably represent the industry's perspective. I 'll take the time and work to find resolutions for the States's concerns that don't detrimentally affect our ability to do business and serve our customers.

**STATEMENT BY BRIAN J. FAGAN,
ROYAL SECURITY SERVICES**

**CANDIDATE FOR
VICE PRESIDENT SOUTH**

Fellow members, I am currently serving on the Board of Directors as the Regional Director for the Los Angeles, Ventura and Santa Barbara County areas and I am looking forward to representing all of Southern California. Over the last year my region has held several meetings in an effort to bring PPOs together in a friendly and informative environment. Every meeting was very successful thanks to the attendance and participation of many members and the hard work of outgoing V.P. Mark Miller. I intend to follow in his footsteps and continue to foster friendly competition among PPOs, adherence to the law and professionalizing our industry.

One of my goals was the creation of a foundation to help families of those security officers killed or severely injured in the line of duty. This year the Board of Directors created the CALSAGA Charitable Foundation; a large part of which, I am proud to say, is the new Security Officers Memorial Fund. Members attending our annual conference in Las Vegas will have an opportunity to attend the premiere of this charity at an evening reception and hopefully donate to this worthwhile cause.

I am president and owner of Royal Security Service, Inc. located in Van Nuys and have been a PPO for over ten years. I am a former officer with the LAPD and currently serve in the U.S. Navy Reserves. I am grateful for your support and I am eager to serve you as the Southern California Vice President.

**STATEMENT BY LORRAINE NEW,
RIGHTWAY SECURITY**

**CANDIDATE FOR
SECRETARY**

My name is Lorraine New and I am requesting your support to give you an active voice in successfully addressing the issues facing our organization. My priorities as your board member are to:

- (1) facilitate opportunities for continual training for all security guards,
- (2) ensure compliance of membership Code of Ethics and
- (3) achieve strong and productive relationships with law enforcement agencies.

I will enthusiastically address these priorities because the issues of professionalism and quality of service by security guards and security guard companies are the keys to the prosperity of the private security industry. By creating solutions for these issues, we will improve public perception of our industry and, significantly, support proactive legislative advocacy for the industry.

My experience and participation in this industry means that you will have a qualified leader on the board.

I have been a business owner for the past 30 years and started Rightway Security six years ago. I have been a member and participated in each of the annual CALSAGA conferences for the past five years. Last year, I served CALSAGA as Director At Large for Southern California. Also, I am a member LAPD C-PAB Community Police Advisory Board and President of the LAPD Devonshire PALS Police Activity League.

This experience, combined with a clear vision of CALSAGA goals and a very strong work ethic, is what I will bring to you as a member of your board. I ask for your support so that we may achieve and secure a prosperous future for CALSAGA and our industry.

**STATEMENT BY MICHELLE
QUESADA, CONTACT SECURITY**

**CANDIDATE FOR
TREASURER**

I would like to introduce myself to those CALSAGA members that I have not had the pleasure of meeting and say hello to those of you that I do have the pleasure

of knowing.

My name is Michelle Quesada, I am running for the office of Treasurer for CALSAGA. I had the privilege last year to be elected by our members as the 2005 Treasurer, sit on the 2005 legislative committee, and have been a member of CALSAGA since 1999.

CALSAGA has made tremendous strides over these last three years, bringing information, legislative communication and support to our industry and colleagues. CALSAGA has made great advances, most recently in the past year, in the Legislative arena. CALSAGA has established that its membership is working in tandem to represent our industry in a manner that is progressive and ever evolving for the betterment of the Security Industry. The organization is representing to security officers, clients and the State of California that CALSAGA is a strong, cohesive membership organization with standard setting goals. It has been a privilege to serve CALSAGA and be a part of such a forward moving and growing organization that now commands statewide recognition.

CALSAGA's accomplishments are a direct result of the continued support and growth of our membership as well as, those members that have taken on the challenge of making sure that CALSAGA is heard on behalf of our members and our industry.

I am running so that I may continue to participate and contribute to CALSAGA's continued growth.

I humbly ask for your support and vote for the position of Treasurer for 2006.

**STATEMENT BY MONTY HECKER,
ELITE UNIVERSAL SECURITY**

**CANDIDATE FOR
REGION 1 DIRECTOR**

I would like to thank the CALSAGA members and Board of Directors for the honor of serving as your Region 1, Northern California representative and a member of the Ethics Committee. It has been an honor to serve in this fine organization. I would like to continue as the Region 1 representative for the coming year.

The positive impact CALSAGA has had on the security industry in the past five years has been truly awesome. In addition to recent legislative victories, the CALSAGA organization has provided the security industry with a legislative voice

to insure we have input into new laws and improved laws. I look forward to working on SB179 in the coming year to further improve the security industry and provide uniform laws throughout the security industry.

CALSAGA is an excellent organization for bringing security officers together and giving them a voice and the political clout to make positive changes. I especially want to concentrate on increased membership and participation.

It would be an honor to continue as your Region 1 representative and help the CALSAGA membership accomplish these important objectives.

**STATEMENT BY SOAMES NAVARRO,
COGNISA**

**CANDIDATE FOR
REGION 2 DIRECTOR**

As the General Manager of the West Region for Cognisa Security, Inc., I oversee all security and transportation operations in 4 states with 550 employees. I received the 2003 National Rookie of the Year Award from Cognisa and continually am recognized as a top performer within the company.

My background includes more than 11-years of security management responsibility in the private security industry working with APS, Pinkerton and Cognisa.

I have seen a lot of changes within the security industry during this time. The most noticeable change was the acquisitions of strong regional and national companies to create a handful of global service providers. The second noticeable change within the industry that affects each of us presently is the push to improve training and the overall perception of our private security officers.

CALSAGA is the leading membership association working to improve the security industry's quality standards. As a member of the board we have worked hard to provide the leadership and resources to ensure that all private patrol operators are compliant with the changing laws in California.

As a member of the board CALSAGA has taken positions that best reflect the industries approach on issues at the state level, that we, as individuals, have no control of changing or impacting.

As your elected representative, I

will continue to work with the board and membership to strengthen our association's commitment to improve and achieve high industry's standards and effectiveness.

**STATEMENT BY PETE SIMONSEN,
FIRST ALARM & PATROL**

**CANDIDATE FOR
REGION 3 DIRECTOR**

I am excited to announce my candidacy for the Region III Board position held by long time incumbent Cal Horton, who I thank for taking time to involve me in the important work of the Association. My twelve years of experience in our industry makes me uniquely qualified to advocate for the interests of our industry.

I am intimately familiar with the challenges of our business environment and the concerns of security officers and security management professionals. I am concerned for the legislative framework within which we must operate and for the image of our profession and the dignity of those who choose to pursue the profession.

The important work accomplished over the course of the last year is indicative of the significant impact that a determined and organized group of professionals can have on such a large industry. By joining the Board, I want to further involve myself in the process that has been so effective in promoting the good of our industry. It is clear that if we do not take the lead for our industry in those areas touching the public interest, then government will, perhaps without full cognizance of their actions.

If elected to the Board for Region III, I intend to bring focus and energy to the region, which represents one of the largest industry segments in the nation. I want to attract more of our colleagues into our association and get them more involved in shaping the future of our industry. I intend to accomplish this through my personal associations and through the conduct of regional meetings designed to focus efforts on the most important challenges. I ask for your support in placing me on the Board in Region III!

**STATEMENT BY BRIAN DIALS,
KERN SECURITY**

**CANDIDATE FOR
REGION 4 DIRECTOR**

I would like to introduce myself to those members of Calsaga and the companies in region 4 whom I have not met. My name is Brian Dials, I have worked for Kern Security Patrol for the last 6 ½ years. My job duties include all aspects of daily management, and sales and marketing.

I am currently seeking to replace Duane Williams as region 4 director. As region 4 director it would be my goal to provide those companies in my region with update information such as new training requirements and provide regular meetings to provide as much support as needed. I will represent those companies in my region at board of director meetings and ensure that all of their concerns and opinions are expressed.

I believe strongly in healthy competition, and feel that industry leaders will set industry standards. I strongly support Calsaga efforts, and as region 4 director I pledge to provide any assistance I can to the companies in region 4 that may lead to success, and promote competitor cooperation in an a joint effort to improve the security industry.

**CANDIDATES FOR
REGION 5 DIRECTOR
(Note: Elect 2 Candidates)**

**STATEMENT BY JIM BRAKEBILL,
PINKERTON GOVT. SERVICES**

CALSAGA is in great shape! It serves its many constituencies well and, in doing so, serves the Security Industry. Seeing that this continues to be the case would be important to me as Region 5 Director. I am honored to be nominated for this position, and I am committed to providing the highest standards of service to this position and to our profession. As Regional Director I will seek to accurately and efficiently communicate information among the members of our Region. I will represent the values of CALSAGA both within our Region and through my interactions with people outside of our Region and profession.

I have a very diverse educational and professional background which is founded upon the principles of integrity, objectivity and intelligence. I hold a Bach-