



**Yes, I want to join the new CALSAGA**

NAME	TITLE	
COMPANY	LICENSE NUMBER	
ADDRESS		
CITY	STATE	ZIP
PHONE	FAX	
EMAIL		

**CALSAGA Membership Tiers**

Full (voting) CALSAGA membership is open to California licensed Private Patrol Operators (PPOs) and licensed Private Security Training Facilities (PSTFs). Membership dues are based on company size.

Individual (non-voting) membership is open to licensed security officers, non-owner management personnel, related industries, interested clients, and other non-PPO professional groups.

**PPO COMPANY MEMBERSHIP (voting)** \$\_\_\_\_\_

■ \$250 + \$5 per Security Officer

(number of officers = \_\_\_\_\_ x \$5 = \$\_\_\_\_\_ + \$250)

**PRIVATE SECURITY TRAINING FACILITY MEMBER (voting)** \$\_\_\_\_\_

■ Single Facility/Up to 3 Executives — \$125

■ Multiple Facilities/4 or more Executives — \$250

**INDIVIDUAL MEMBERSHIP (non-voting)** \$\_\_\_\_\_

■ PPO Management Personnel (Non-Owner, QM, Partner, etc.) — \$100

■ Training Instructors (Non-Owner, Partner, etc.) — \$50

■ Security Officer Membership — \$24

■ Associate Member (Includes two Executives) — \$375

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Optional Additional PAC Contribution \$\_\_\_\_\_

Amount Enclosed \$\_\_\_\_\_

Make checks payable to: CALSAGA  
 915 L Street, Suite C251  
 Sacramento, CA 95814  
 Please call (866) 310-2551 with any questions.

By submitting this form you agree to adhere to the CALSAGA Membership Code of Ethics. Membership is subject to a 90-day probationary period to ensure a prospective member’s compliance with CALSAGA guidelines. This period will begin when your payment is received. CALSAGA may designate a portion of all members’ dues, up to \$5,300.00 per calendar year per member, for one of CALSAGA’s sponsored political action committees. We will notify you of any portion that is so designated. No portion of these dues is deductible as a charitable contribution. However, in compliance with the Omnibus Budget Reconciliation Act of 1993, a portion of those dues that are used by CALSAGA (and not by our PACs) may be deductible as a necessary business expense. We will provide that portion to your tax advisor as soon as possible.

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**Doing business in California under License #E059720,  
dba El Dorado Security Services Insurance Agency**

## Thanks to Our New & Renewing Members (June 2005- August 2005)

### Renewing Members

A & A Protective Services, Inc.  
A & S Professional Services  
Advanced Security Institute  
Aero Port Services, Inc.  
Alfredo Garnica  
Alliance International  
American Corporate Security  
American Security Force  
American Security Group  
Applied Facts  
Armada Protective Services  
Atlas Security & Patrol, Inc.  
AV Security Academy  
Avlon Security and Patrol  
Beach Cities Investigation & Protective Services  
Belier Securite Group  
Beverly Cherco  
Big-Eye Security Services  
Brenda McFarlane  
Brosec, Inc.  
Burke Exec. Security Investigations  
California Patrol Agency, Inc.  
Colt Security Services  
Command Guard Services  
Command Security  
Contact Security  
Corporate Security Service

Creative Security Concepts  
Crossmatch Technologies  
D.N. Security Services  
Desert Security Services  
Dial Security  
Direct Security Training  
E.S.S.C.  
Executive Assurance  
Gold Coast Security Services  
Golden West K-9  
Group Services  
Guardian Security Agency  
Happy Days Protective Patrol  
Identix Incorporated  
International Executive Protection Services  
Jim Hovenkamp  
King Security Services, Inc.  
K-Tech Security & Protection Services  
La Nour Security Services Inc.  
Lake Arrowhead Patrol, Inc.  
Master Protection Services  
Nagy Protection Services, Inc.  
Nastec International  
National Security & Investigative Agency  
Nordic Security Services  
Omni Event Management

Operation Protective Services  
Opsec Security  
Orel Security Services  
Parks Business Enterprises  
Platt Security  
Proper Authorities, LLC  
RedPhantom Training Acad.  
Richard Lucia  
Robert Bumann  
Ron Hewitson  
Secural Services Group  
Security One  
Sierra Protective Services  
Sterling Security Service  
Steve Smith Contractors Security  
Strategic Protective Service  
Strike Force Protective Svcs.  
Szerlip & Company, Inc.  
Target Masters West  
Tony Perez  
Tri-City Patrol, Inc.  
Turner Security Systems, Inc.  
Viable Alternative Corp.  
Village Patrol, Inc.  
Weinstein Security, Inc.  
Windwalker Security Patrol

**New Members**  
Charles Weeks

Collateral Resource Group  
Copstat  
Cristina Welch  
David Dolan  
El Dorado Insurance Agency, Inc.  
Ervin Jerde  
G2 Solutions  
Guardian Eagle Security Inc.  
John Hoover  
Katherin Wolf  
Macerich/ Arden Fair Mall  
McCoy's Patrol Service  
Modesto Magana  
Parrent Security  
Point to Point Global  
Reel Security Corp.  
Robert Wedemeyer  
Shirley Benbow  
Silent Alarm Security  
St. Moritz Security  
Theresa Castellanos  
Vigil Security & Investigations  
Patrol IT, Inc.  
Western Public Safety

\* The summer issue of Observed & Reported incorrectly labeled the listed new and renewing members as being for October 2004 - January 2005. It should have been labeled as February 2005 - May 2005.



## YOUR ISSUES...

## OUR SOLUTION

NON-BILLABLE OVERTIME

CASH FLOW

SCHEDULING

INVOICING

EMPLOYEE TURNOVER

REAL-TIME REPORTING

COMPLIANCE

### VALIANT'S NEW SMALL BUSINESS SERVICE

**Please Visit us at the CALSAGA Annual Conference October 13-14 at the Rio Hotel in Las Vegas, NV.**

More than 300 contract security firms rely on Valiant to support their daily operations. Valiant's scalable solutions provide contract security firms an integrated tool for managing remote workforces at multiple locations accurately and effectively.

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With more than 6,000,000 payrolls processed each year, Valiant is leveraging existing business growth to offer increased savings. Call today to learn about our new Small Business pricing.



# Corner

# Legal

Three significant cases have come down from the California courts this year that will now make it tougher to defend cases alleging negligent security. The first two issued by the California Supreme Court on June 30, 2005, may make it easier for the victim of a violent crime to recover monetary damages from the owner of the business where the crime occurred. These two rulings - - *Delgado v. Trax Bar & Grill* (2005) 36 Cal.4th 224, and *Morris v. De La Torre* (2005) 36 Cal.4th 260 - - mark a departure from the recent Court trend favoring premises owners, and certainly will make obtaining summary judgment in these types of cases more difficult.

Additionally, in the very recent case Court of Appeal case of *Castaneda v. Olsher* (2005) WL 2142725, 33 Cal.Rptr.3d 827 issued on September 7, 2005 (petition for rehearing denied September 28, 2005), Courts more readily impose a duty on a landlord to attempt to protect tenants from gang violence attributable to the known presence of gang members and gang activity on the landowner's property, than a duty to protect people from criminal acts by otherwise random and transient third parties.

The general rule of law derived from earlier cases is that business establishments only have a duty to protect patrons from the criminal acts of third parties when it is highly foreseeable that such acts will occur. Accordingly, this duty did not arise unless the plaintiff could show evidence of prior similar incidents that put the business owner on notice that a particular type of incident was likely to occur. In its recent decisions, however, the Court found that a business proprietor is required to undertake minimally burdensome measures to protect patrons from third party criminal attacks, even when those attacks are not particularly foreseeable.

## **Delgado v. Trax Bar & Grill**

On a Saturday night in 1998, Michael Delgado and his wife were sitting at a table at Trax, a restaurant and bar in Turlock, California, when they noticed a group of patrons glaring at them. Mr. Delgado's wife told a security guard stationed inside Trax, who concluded that a fight was imminent, and suggested the Delgados leave. This inside security guard, however,



## **Expert Legal Advice from the CALSAGA Legal Team**

did not escort the Delgados to their vehicle, and did not call the security guard stationed in the parking lot to confirm the outside guard was at his post.

According to Mr. Delgado, John Joseph followed him out of Trax, and confronted him in the parking lot. Mr. Joseph then called out in Assyrian to a group of 12 to 20 men who were loitering about the parking lot. A fight ensued, and Mr. Delgado was severely beaten, resulting in a 16 day hospitalization. Mr. Joseph pled no contest to criminal assault charges.

Although the outside guard had not been at his

*Barry A. Bradley is the managing partner of **BRADLEY & GMELICH** where he heads up the firm's Private Security Litigation Team and their Employment Litigation Team. A former Deputy District Attorney, Barry's practice concentrates on defending cases involving negligent security, wrongful termination, as well as assisting clients in avoiding liability through proactive, preventative measures. The firm acts as general counsel for many security companies in California. Barry is a CALSAGA Legal Advisor, and is an active member of the International Association for Healthcare Security and Safety (IAHSS), and the American Society for Industrial Security (ASIS). [bbradley@bglawyers.com](mailto:bbradley@bglawyers.com) 818-243-5200.*

Do you have a question you would like to see answered by CALSAGA's team of experts in employment and security law? Email us at [info@calsaga.org](mailto:info@calsaga.org) and we will forward your question. Check out "Legal Corner" every issue for the latest legal news.