

MEMBERSHIP DIRECTORY

CALSAGA

2011-2012



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SECURITY OFFICER | ELECTRONIC SECURITY / ALARM
INVESTIGATION | BACKGROUND SCREENING FIRMS**



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2011-2012
Membership Directory

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■ Welcome Message from the President

As California continues to lead the way in security standards and regulatory oversight, the CALSAGA Membership Directory continues to be the premier resource for access to California's most reputable security companies and suppliers. For members, non-members or security consumers, our directory offers a comprehensive overview of California's private security industry and a listing of members committed to the highest levels of professionalism and accountability.

This edition of the directory offers information on some of the latest social media practices being utilized by CALSAGA staff and a BSIS resource information page. For those who have ever had a question about training or licensing requirements, you will be thrilled to learn that for the first time ever, we have included a Frequently Asked Question section. It is our hope that the addition of these resources will help make this directory even more valuable to you.

Be sure to check out other important sections including:

- Member Benefits and Services
- Member Application
- Vendor Index

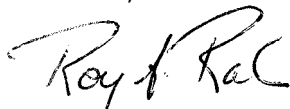
As a volunteer organization, our team is always looking for dedicated industry members to join us on one of our wide array of committees. Contact one of the listed Committee Chairs to learn more about how you can contribute to the organization.

Not interested in joining a committee, but still want to get more involved and network with your regional industry peers? Check out the Region Director section and make your voice be heard! CALSAGA staff and Region Directors love to hear from members and are always open to your questions and ideas.

Our goal for the directory is to provide information about our members and the goods and services available to the private security industry in California. This job of course would not be complete without mentioning that our directory offers information for some of the most reputable vendors providing essential services and products to our industry. Be sure to check out the vendor index and keep them in mind the next time you find yourself in need of their products and services.

As an industry that prides itself greatly on self-regulation and professionalism, I am proud to put forth this edition of the CALSAGA Membership Directory, highlighting the 'best of the best' of California's private security industry. It is my hope that you will view the directory as an extension of our continued efforts to educate and inform our members, vendors and security consumers about CALSAGA and the many positive goals we have for the future of California's private security industry.

Best Wishes,



Roy A. Rahn, CPP
CALSAGA President



TWIW Insurance Services, LLC a California domiciled insurance brokerage has provided quality insurance services to the security industry for over 18 years. Our customized risk management programs are designed to protect your assets while preserving your bottom line.

Ask yourself:

- **Is your insurance program in compliance with your contracts?**
Allow us to perform a comprehensive review of your insurance and risk management program at no cost to you!

Over the years, our knowledge and experience in the security industry has allowed us to provide our clients a significant savings in their insurance premiums.

Let us do the same for you!

We are a full-service insurance brokerage providing:

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- Commercial General Liability
- Commercial Property
- Business Auto
- Employment Practices Liability
- Crime
- Excess Liability (Umbrella)
- Employee Benefits

Insuring...Guards, Alarm Companies, Security Consultants, Investigators and other Security Services.

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**"Preferred Broker"
for the Members**



Membership Benefits

As a membership service association, CALSAGA is dedicated to improving the services of the private security industry, representing the professional and business interest of Private Patrol Operators, Proprietary Security Employers, Private Security Trainers and their employees.

Representing nearly 300 members, CALSAGA strives to:

- Improve the public perception of Private Security
- Raise the overall quality of private security service
- Elevate industry standards
- Be an advocate for industry interests with the State Legislature
- Represent Industry Issues with the Department of Consumer Affairs and BSIS
- Improve business opportunities by educating the consumer

Mission Statement

“Raise and improve the quality of service and public perception of the private security industry by promoting industry growth, and providing information, education, improved standards, legislative and regulatory agency advocacy, money-saving benefits and personal development.”

CALSAGA Member Benefits

■ Legislative Advocacy

Over the last decade there has been a dramatic increase in legislation related to private and proprietary security. CALSAGA continues to aggressively advance our legislative advocacy efforts, including employing a full-time lobbyist in Sacramento. Legislators know who and what CALSAGA is now and we will continue to strive to ensure our voice is heard in the State Capitol.

■ Political Action and Activity

Many of those targeting our industry are among the most politically powerful entities in California. Our Security PAC helps support elected officials and candidates who are friends of CALSAGA and our industry. We have developed key partnerships with allied industries to expand our influence and reach and have assembled a grassroots network to impact policy goals.

■ Training Compliance

In conjunction with BSIS, CALSAGA designed a complete training program to help PPO members comply with AB 2880 training regulations and an online database to track officer's training records. CALSAGA has also recently developed a full SB 666 compliance training program for proprietary security employers and their officers.

■ Affinity and Client Referral Programs

With all the pressure on your bottom line, CALSAGA membership can improve at both ends. Our discount and affinity programs can bring substantial savings on your costs, and our client referral programs can help bring in new business. Associate members offer CALSAGA-only discounts on products and services such insurance, legal services, scheduling and payroll software programs, uniforms and badges and more.

■ BSIS/Regulatory Advocacy

Along with increased legislative advocacy, we're stepping up our efforts to advocate for our industry at BSIS. CALSAGA has a good relationship with BSIS, often partnering to improve public and consumer safety, and will always be your advocate with the BSIS.

■ Political/Public Relations Specialists

Our industry is an essential component of homeland defense; there are three times as many private security guards as sworn police officers in California. Along with managing our lobbying effort, our political team continues to campaign to ensure our industry is recognized for the important work we do.

■ Information Sharing

CALSAGA strives to disseminate latest industry news, updates from the BSIS and CALSAGA to members utilizing email, our monthly eNewsletter, social networking mediums such as Twitter, Facebook, LinkedIn and our blog.

■ Educational Benefits

CALSAGA plans quarterly seminars in Northern & Southern California on the issues that are important to our members and their businesses. Our Annual Conference brings together industry experts and private security companies to discuss issues facing the security industry. Additionally, the conference gives attendees access to a wide-range of vendors who offer superior products and services.

Yes, I want to join CALSAGA

NAME		TITLE	
COMPANY		PPO /PSE LICENSE NUMBER	
ADDRESS			
CITY	STATE	ZIP	
PHONE		FAX	
EMAIL			

CALSAGA PPO/PSE Membership

Full (voting) CALSAGA membership is open to California licensed Private Patrol Operators (PPOs), California licensed Proprietary Security Employers (PSEs), and licensed Private Security Training Facilities (PSTFs). Membership dues are based on the number of licensed guards at each PPO/PSE. Individual (non-voting) membership is open to licensed security officers and nonowner management personnel whose employers are company members. The requirement that an individual’s company be a member may be waived on a case-by-case basis.

Associate membership is open to providers of goods and services to our members.

PPO/PSE COMPANY MEMBERSHIP

\$250 + \$6.50 per Security Officer
 (number of officers = _____ x \$6.50 = \$_____ + \$250) \$ _____

PRIVATE SECURITY TRAINING FACILITY MEMBER

Single Facility/Up to 3 Executives — \$995 \$ _____

INDIVIDUAL MEMBERSHIP

PPO Management Personnel (Non-Owner, QM, Partner, etc.) — \$100 \$ _____
 Security Officer Membership — \$24
 Associate Member (Includes two Executives) — \$495

Amount Enclosed \$ _____



Make checks payable to 'CALSAGA'
 915 L Street, Suite C251
 Sacramento, CA 95814

Please call (866) 310-2551 with any questions.

By submitting this form you agree to adhere to the CALSAGA Membership Code of Ethics. Membership is subject to a 90-day probationary period to ensure a prospective member’s compliance with CALSAGA guidelines. This period will begin when your payment is received. CALSAGA may designate a portion of all members’ dues, up to \$6,500.00 per calendar year per member, for one of CALSAGA’s sponsored political action committees. We will notify you of any portion that is so designated. No portion of these dues is deductible as a charitable contribution. However, in compliance with the Omnibus Budget Reconciliation Act of 1993, a portion of those dues that are used by CALSAGA (and not by our PACs) may be deductible as a necessary business expense. We will provide that portion to your tax advisor as soon as possible.

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CALSAGA Committees

Annual Conference

Chair – Gary Hormel, Securitas Security
Gus Kontpuls, Elite Show Services
Mark Miller, Securitas Security
David Jarrett, Western Executive Protection

By-Laws

Chair – Barry Bradley, Bradley & Gmelich
Mark Miller, Securitas Security
David Travers, Guardian Security
Roy Rahn, Universal Protection Services

BSIS Liaison & Professional Standards

Chair – David Chandler, Coachella Valley
David Travers, Guardian Security
Gary Hormel, Securitas Security Services
Al Howenstein, EduGuard
Robert Gardner, Robert Gardner LLP
Dennis Riera, AlliedBarton Security Services
Jim Diaz, Dicor Security

Charitable Foundation

Chair – Brian Fagan, Royal Security Service
Richard Goulette, Valiant
David Travers, Guardian Security

Legislative

Chair – Mark Miller, Securitas Security
Randy Davis, AlliedBarton
Bryon Bayer, Bayer Protective Services
Teresa Larkin, First Alarm Security & Patrol
L.D. Borgens, Delta Protective Services
Barry Bradley, Bradley & Gmelich
David Travers, Guardian Security

Marketing

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Gary Kutty, Kutty & Associates
Dan Mendelson, Unitex Direct
Bobby Debozi, Fisotec Security
Brad Antonioni, Trans West Security

Membership Development

Chair – Kim King, King Security Services
Brad Antonioni, Trans West Security
Brooke Antonioni, Trans West Security
David Chandler, Coachella Valley Training

Nominations and Elections

Chair – Barry Bradley, Bradley & Gmelich
Barry Burrows, Burrows Security

Security PAC

Chair – Tony Sabatino, Securitas Security
Randy Davis, AlliedBarton
Roy Rahn, Universal Security Protection

Strategic Alliances

Chair – Aleda Sebenick, Custom Protective
David Travers, Guardian Security
Kim King, King Security Services
Bryon Bayer, Bayer Protective Services
Randy Rush, California West Patrol

Training

Chair – Andrew Clark, G4S Secure Solutions
Pete Simonsen, First Alarm Security & Patrol
Dennis Riera, AlliedBarton Security Services
David Chandler, Coachella Valley Training

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Membership Coordinator
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Resources

Licensing

How do I report unlicensed activity?

CALSAGA is always happy to assist in reporting unlicensed activity to the BSIS. Or you can email the BSIS Unlicensed Activity Action Unit at uaau_bsisunit@dca.ca.gov directly.

Where can individuals learn about registering for a guard card? Can officers register and pay for the guard card online?

The BSIS encourages all interested in applying for a guard card to do so online at the bureau's website, www.bsis.ca.gov/online_services/online_licensing.shtml. You may also pay registration fees online, access Live Scan documents, learn about processing timelines and determine if you are eligible to renew your license online as well.

Training

What training requirements must contract security officers fulfill in order to get their initial guard card? How many hours of training are required to work?

Individuals applying for a guard card must complete 8 hours of initial training made up of 4 hours of Powers to Arrest and 4 hours of Weapons of Mass Destruction. In order for a PPO to employ a guard, it must verify that the officer has completed 16 hours of mandatory training within the first 30 days the officer was employed by that PPO, and 16 additional hours of elective training within the first six months of employment. Upon completion of the initial 40 hours of training, the PPO must verify that the officer has completed 8 hours of continuing education each year.

How are training requirements for proprietary security officers different from contract security officers?

Proprietary security officers must complete a 16 hour course within the first six months of employment or from the date of registration as a proprietary security officer. Upon completion of the 16 hours of training, an officer must complete 2 hours of continuing education each year thereafter in order to be eligible to work.

How often do I need to renew my PPO license? How often do I need to renew my guard card?

PPO licenses and security guard cards are valid for two years.

Who would be reprimanded if the BSIS determines that an employed officer is working under a revoked or non-current license, or is working without having completed the required training?

The PPO is responsible for maintaining training records and verification of valid guard cards for all employed and active security officers.

Where can I purchase BSIS approved training material to keep my employees current with training requirements?

CALSAGA offers training curriculum for both contract and proprietary security officers that comply with state-mandated initial and continuing education requirements. Training materials may be purchased from CALSAGA by a licensed PPO, PSE or Training Facility.

Does CALSAGA offer study material for the PPO license exam?

CALSAGA, at this time does not offer study material for the PPO license exam.

BSIS Resources

Website: www.bsis.ca.gov

Phone: (916) 322-4000 or (800) 952-5210

CALSAGA Resources

Website: www.calsaga.org

Facebook: 'Like' our CALSAGA page and stay up to date on all industry news

Twitter: @calsaga

Order Training Materials: www.calsaga.org/public/training/training.html

Private Patrol Operators & Proprietary Security Employers

Region 1

Alpine, Amador, Butte, Calaveras, Colusa, Del Norte, El Dorado, Glenn, Humboldt, Lake, Lassen, Mendocino, Modoc, Mono, Nevada, Placer, Plumas, Sacramento, San Joaquin, Shasta, Sierra, Siskiyou, Solano, Sutter, Tehama, Trinity, Yolo, and Yuba

Region 2

Alameda, Contra Costa, Marin, Napa, San Francisco, and Sonoma

Region 3

Monterey, San Benito, San Luis Obispo, San Mateo, Santa Clara, and Santa Cruz

Region 4

Fresno, Kern, Kings, Madera, Mariposa, Merced, Stanislaus, Tulare and Toulumne

Region 5

Los Angeles, Santa Barbara and Ventura

Region 6

Orange County

Region 7

Riverside and San Bernardino

Region 8

Imperial and San Diego

Region 1 PPO & PSE

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Northstar At Tahoe

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Region 1 and 2 PPO & PSE

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